



DR. AJAI SINGH

Ajai Singh, an ICF-accredited Associate Certified Coach (ACC) for Enlightened Leadership, has had more than 30 years of experience as a global consultant and coach. Known for his ability to understand behavior, Ajai enjoys guiding his clients through change. He specializes in executive leadership and development, change management, behavior performance, and emotional intelligence.

Ajai is also a veteran trainer, with expertise in leadership, sales, customer service, team building, performance management, and strategic consulting.

When clients partner with Ajai, they benefit from his significant international experience and cross-cultural awareness. Fluent in English and Hindi, he has worked with people in countries around the world, including the United States, India, Singapore, Malaysia, Dubai, and the United Kingdom. Ajai has extensive experience working in the pharmaceutical industry and with clients in information technology.

Ajai offers his clients the latest assessments, techniques, and strategies. He is certified to administer and interpret assessments, including in-depth work with DiSC®, PIAV (Personal Interests, Attitudes, and Values), the Attributes Index, the iWAM Assessment, MBTI, Strong Interest Inventory, and various 360-degree assessment tools such as Lominger Voices 360, and the Booth Companies 360 suite. Ajai has also implemented and automated the Balanced Scorecard within organizations.

Ajai earned a DBA from Apollos University, California and an MBA degree from the Motilal Nehru Institute of Research & Business Administration in Allahabad, India. Ajai received the Master Leadership Coach designation from B\Coach Leadership University. He is also a Certified Professional Behavior Analyst (CPBA) and Certified Professional Values Analyst (CPVA).

When not coaching executives, Ajai does life coaching with young adults and children.

Clients

Avery Dennison Corporation
Coca-Cola India Inc.
Pfizer Inc.,
Sun Life Assurance Company
Wockhardt

Testimonials

"Ajai engaged the participants with his natural charm, wit, and deep well of knowledge. He is a natural learner and had excellent control over the material." — Candace Fitzpatrick, CoreClarity, Inc.

"Ajai's style and the content were very insightful and involving. With the breadth of his knowledge and practical application, his training programs have added great value to our organization." — Dev Bhattacharya, Aditya Birla Group

"Ajai has given tremendous insights to our participants and has raised their level of engagement and delivery. He has been a tremendous asset in aiding several development programs." — Kartik Swaminathan, Wockhardt